Letter from the New President

As we kick off a new year, with new opportunities, and probably a few new challenges, I find myself honored, excited, humbled, and challenged by the role of President of SPIDA. Being the first lady in this role adds some pressure of its own. But also, having the honor of serving with a great group of extremely knowledgeable people and friends in our industry relieves some of the pressure.

I attended my first SPIDA meeting at the age of 19. That was...a long, long time ago. Since that time, our goal with SPIDA has remained the same. To convince our designers, architects, engineers, and contractors, the value in utilizing more spiral duct for the HVAC needs. Energy efficiency, aesthetics, ease of installation, time savings in the field, and the list goes on and on, of reasons to use spiral duct.

Through the years, our approach to educating the audience has changed. One of the areas I am so thrilled about is our publications committee and our website committee who are working to better put the word out of what SPIDA is doing.

Our technical information to back up our stance on the advantages of spiral has grown. With the flat oval testing now complete, our technical committee is finalizing those reports and this information publicized should greatly increase the opportunities for flat oval duct going forward.

Our meetings have increased in number and in value. This has been a combined effort of the Membership Committee and the Program Committee. The membership committee continues to solicit new members. My personal goal, 100 members. We are well on our way. Do you know someone...
who would benefit from being a member of SPIDA? You don't have to be on this committee to solicit members. Call them today.

Our program committee has worked over the last few years to not only bring in speakers who will motivate, but will educate, and engage the audience. We have offered a variety in the topics that have had our members laughing, thinking, analyzing, and taking notes to bring home and implement into our businesses. We have also planned social activities that enable us to have fun as a group, and somehow carry on the conversations regarding the industry in a relaxed atmosphere.

This year’s Annual Meeting will be held in Portland Oregon. We are heading west! We anticipate engaging more of west coast manufacturers, suppliers, and vendors through this meeting, and then keeping them involved with SPIDA. In addition to excellent presentations, round table discussions, and table top product shows, a dinner cruise, and a winery tour are on the agenda. If you have not registered, please take the time to do so. It’s an opportunity you and your organization do not want to miss. As a supplier to the manufacturer, your sponsorship goes a long way in encouraging the manufacturers to utilize your service. Speak with Toni and her team on sponsorship opportunities available.

Our participants have changed. For many years, the SPIDA board of directors pretty much carried out all the work to be done. As president of SPIDA, I’m sure I can speak for the board of directors in saying that is an area we are very proud to have seen change. In addition to the board of directors, our members are getting involved. Not only are they getting involved through committees, they are engaging other employees within their company to take part. We all have different talents, and what one lacks, another excels. SPIDA is growing, and is getting things accomplished due to the combined talents of many.

So, all that being said, SPIDA is better equipped to meet our goal of growing the spiral duct market now than it was all those years ago when I first went to a SPIDA meeting. It’s going to be a great year, with big tasks to accomplish. I appreciate your involvement and look forward to seeing you at the Annual Meeting!

Robin M. Stegall
SPIDA President
Sales Manager,
Hamlin Sheet Metal Co., Inc.

2016 General Membership Meeting in Review
SPIDA was pleased to see the turnout for the general membership meeting at the Orange County Convention Center in Orlando, overall 80 people attended. Following a delicious lunch and dessert, attendees were treated to a presentation by Randy Swaim of East Coast CAD/CAM. Randy used real examples of the BIM process, and demonstrated the benefits. By inputting with shop standards and SPIDA model specifications, the process becomes fairly automated, significantly reducing input time, and maximizes accuracy.

The second half of the meeting included committee reports such as: Membership, Programs, Publications, Technical, and Headquarters. Near the end of the meeting, Robin Stegall was introduced as the first female President of SPIDA, taking over from Bill Busch. The Ted Hamre Appreciation Award was presented by Bill Busch to Kevin Haine and Peeter Vesik of ECCO Manufacturing™ for their contributions to SPIDA in 2015.

SPIDA is also happy to see the following four members be re-elected to the board of directors.

- Bill Busch - NorthEastern Sheet Metal
- Jerry Liddell - SET Manufacturing
- Weldon Weeks - M&M Manufacturing
- John Newland - Hercules Industries

SPIDA is also pleased to announce one new director elected for the first time:

- Jacob Dorrler - Streimer Sheet Metal

The new officers are:

- President: Robin Stegall - Hamlin Sheet Metal Co
- Vice-President: John Newland - Hercules Industries
- Secretary/Treasurer: Weldon Weeks - M&M Manufacturing

**Membership Analysis**

SPIDA was thrilled to close off 2015 with a record number of member companies. It should also be noted that of these 92 member companies, 35 were in the B. Thomas Level of support. This positive growth and industry support means that SPIDA can continue to grow at a high rate, as well as take part in more industry research and testing. We are pleased to already have signed up 56 companies for 2016, and look forward to hitting another all-time high in membership.

SPIDA is pleased to announce the following 4 newest members to our association, and look forward to working together to promote the use of Spiral round and flat oval duct!
Coilplus Inc. - Rosemont, IL
Founded in 1985, Coilplus is headquartered in Rosemont, IL, near Chicago. They now have 13 locations located throughout the Eastern US and Canada, Texas and Mexico. Coilplus processes coil steel, slit coils, blanking and sheeting for the HVAC and other industries.

Louisiana CSI, LLC - Port Allen, LA
Louisiana CSI, LLC is a Louisiana contractor based in Port Allen. Port Allen is directly across the Mississippi River from Baton Rouge. Their sheet metal shop specializes in commercial HVAC duct fabrication and installation. Louisiana CSI also has divisions that offer commercial and industrial insulation, and a coatings group that provides surface preparation and painting for industrial piping and equipment.

Minton and Roberson - Chesapeake, VA
Minton and Roberson was founded over 40 years ago by George Minton and Richard Roberson. M&R is located in a 50,000 square foot facility in Chesapeake, VA near Norfolk and have nearly 100 employees. The contracting side of their business services the areas of Richmond through the Hampton Roads area. Their fabrication side services the Southeast, Mid-Atlantic and Central US.

Zinger Sheet Metal - Grand Rapids, MI
Zinger Sheet Metal began in a garage sheet metal shop in 1954 by Henry and Harold Zinger. Dave Capestany is the third generation president of the company which now employs 18, and occupies 38,000 sq. ft. in Grand Rapids, MI. Zinger Sheet Metal services the Western Michigan and Northern Indiana areas.

Member News

Calling all member contributions!

SPIDA encourages its members to contribute or submit any news that is either related to their own business or the industry in general. Some examples of topics to submit are:

- Acquisitions
- Company anniversaries
- New facilities
- Changes in personnel

Please submit to marketing@spida.org.

2016 Annual Meeting: SPIDA is heading West!

This year's Annual Meeting will be held in Portland Oregon, a city loaded with buzzing restaurants, legendary breweries, wacky festivals, sprawling green spaces and beloved landmarks. Portland offers endless possibilities.

Keynote speaker will be Greg Bell, internationally known speaker and author of Water the Bamboo: Unleashing the Potential of Individuals and Teams. As a thought leader in corporate development over the last decade, Greg understands what matters in an organization. Greg excels at motivating people to realize personal and professional greatness, and energizing organizations to reinvent their culture and optimize productivity. Widely recognized as a true visionary in the field of corporate leadership, Greg helps organizations focus on what is truly attainable, while challenging individuals to believe in their potential and strive for peak performance.
You will walk away not only inspired and reinvigorated, but also armed with the actionable tools, knowledge, and encouragement you need to overcome challenges and build a solid foundation for success.

FIRST REPORTS FROM FLAT OVAL TESTING:
At SPIDA’s Annual Meeting on April 22, Pat Brooks, Chair of SPIDA’s Technical Committee, will present the first reports from the testing conducted on flat oval duct.

This first report will cover un-reinforced positive and negative pressure gauge tables for 16 inch minor axis. We should also gain valuable information on the deflection for the T-25 connector on 12 foot joint spacing. Lastly, we will look at the effects of tie rods on 6 foot spacing.

SPIDA members have long awaited this valuable information as we look to grow the spiral market.

Attendees may also register for the following group events:
- Welcome Boat River cruise and dinner
- Oregon Wine Country tour
- Ultimate Portland Dinner at the Portland City Grill

Date: April 21 - 24, 2016
Location: Portland Marriott Downtown Waterfront, Portland, Oregon

Please visit spida.org for more information.

SPIDA on LinkedIn

SPIDA is now on LinkedIn! This will allow SPIDA to reach to existing and prospective members with relevant articles and publications, as well as information regarding upcoming conferences and meetings.

If you are a LinkedIn user, please follow us!